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19 October 1957

MEMORANDUM FOR: Mr. Dulles

1. This material is furnished in connection with your meeting with the "University Consultants" in the East Building Conference Room at 1200 on Wednesday, 23 October 1957.

- a. List of consultants who will be present - Tab A.
- b. Program - Monday through Wednesday - Tab B.

2. Background

a. The "University Consultants" program was started in 1951 and Professor [REDACTED] or [REDACTED] who will be present, made the original selection of university teachers and deans.

b. We now have [REDACTED] consultants -- 21 will be here for what has come to be an annual briefing.

c. The consultants have been of very considerable assistance in the development of the JOT Program by spotting able young men, telling them about CIA, and pointing them toward a career with us. They have also helped our recruiters in many other ways, providing them with entree to other faculty members giving them advice and assistance in solving their general recruitment problems, and providing to our recruiting program status and prestige on the campus.

3. Purpose

The consultants, being at the end of the line, necessarily wonder how useful their contribution to the program is. In bringing them here, we have two objectives: (1) to reassure them; (2) to increase their effectiveness and motivation.

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4. Suggestions for your remarks:

- a. Express appreciation to them for taking the time to come here for re-orientation and for their efforts in our behalf throughout the year.
- b. It would whet their appetite I think if you could give an example or two to illustrate the vital role CIA plays in the National Security effort -- the heavy reliance policy makers place upon us and our work. (All of these consultants are, of course, cleared.)
- c. The Agency work can be no better than our personnel --- our greatest asset -- express our appreciation for the work they have done in the past and our hopes for continued and improved support in this function.

SIGNED:

L. K. WHITE

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